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“NAVIGATING THE CHANGING MARKETPLACE” ARTICLE

Harper Grey’s article “Navigating the changing Marketplace” was published in the November 2017 edition of Insurance People magazine. The article discusses the impact of technological change, the rapidly evolving consumer-centric culture and changing cost structures on the insurance industry and the law firms that assist them. [Steven Abramson](#) shares his insights on how Harper Grey adapts to the evolving needs of clients by staying flexible, proactive and technologically progressive. “We know the insurance industry inside and out and appreciate the rapid pace of change it is experiencing,” Steven says. “It’s our privilege to work with our insurer clients and support them as their industry continues to transform and they adapt to an unfolding future.”

Read the article [here](#).