

HARPER GREY LLP  
3200 – 650 West Georgia Street  
Vancouver, British Columbia, V6B  
4P7  
Canada

Tel: 604 687 0411  
Fax: 604 669 9385

## JONATHAN MEADOWS TO PRESENT AT UPCOMING BCRIMA LUNCHEON ON “SUCCESS AT MEDIATION – HOW TO EFFECTIVELY USE MEDIATION TO OBTAIN A WINNING RESULT”

Harper Grey partner [Jonathan Meadows](#) will join Dan Heaman to present “Success at Mediation – How to Effectively Use Mediation to Obtain a Winning Result” at the November 25, 2015 BCRIMA Luncheon.

Mediation and alternative dispute resolution (“ADR”) play a critical role in our justice system. When used effectively, mediation can reduce legal costs and help the parties achieve a resolution quickly. When used ineffectively, it can strengthen the resolve of parties to go to trial and introduce additional conflict to a legal dispute.

This session will use specific case examples to demonstrate negotiation strategies, tips and tricks for advancing your case at mediation, and common errors that can derail the ADR process. It will also touch on the underlying psychology of disputes which can be leveraged to obtain an effective outcome at the mediation table – “success” at mediation.

For more information about the BCRIMA and registration details for the luncheon, please click [here](#).