



## PRENTICE DURBIN\*

Prentice is a Partner with Harper Grey and Co-Chair of our Business Law Group.

### PRENTICE DURBIN\*

Partner  
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### ASSISTANT

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### EXPERTISE

Business Law

Prentice's practice involves advising entrepreneurs at any stage, from start-up and early growth to large-scale established businesses, in a wide variety of corporate/commercial and securities issues. He focuses on stimulating creativity and growth, helping businesses thrive, and providing counsel, guidance and practical solutions to his clients.

### PRACTICAL SOLUTIONS FOR COMPLICATED MARKETS

Prentice is known for his practical approach to the law. His experience and reputation help his clients make sound choices. Prentice offers clients an understanding of the operations and challenges specific to a variety of commercial industries and environments, particularly in the technology sector. His clients regularly turn to him as they seek and pursue new business endeavours.

### EXPERIENCE

#### REPRESENTATIVE EXPERIENCE / TRANSACTIONS

- \$10M bought-deal equity financing
- \$10M sale of SaaS business to US private equity firm
- Counsel to special committees
- Cross-border business combination via Plan of Arrangement
- Cross-border Preferred Share Exchange and Sale
- Acquisition of airport terminal restaurant division
- Subscription Receipt Financing and Reverse Takeover
- Reporting issuer private placement
- Acquisition of Patent Portfolio and Licensing Program from US target
- Sale of BC-based technology company via Plan of Arrangement
- Tax-loss sale of technology company
- Acquisition of US Target via Reverse Triangular Merger
- \$69M bought-deal equity financing
- \$1.3B sale of diagnostics business
- \$100M bought-deal equity financing
- \$23M bought-deal equity financing
- \$40M sale of BC-based technology company

- \$4M US Venture Capital financing
- \$5M US Venture Capital financing
- Financing and Acquisition of a trucking company
- Acquisition of a local restaurant
- Shareholder buyout by Founder Group

#### **CREATIVITY AND GROWTH**

Prentice offers new and existing businesses with creative approaches to dealing with their legal issues. Whether Prentice is advising a client in the early or growth stages or in forming an exit strategy, he understands how to assist clients to achieve their goals. Prentice serves as counsel to both entrepreneurs and corporate clients in both the private and public sectors, advising on a wide range of securities and corporate/commercial issues.

#### **HELPING BUSINESSES THRIVE**

Prentice assists clients in a sound and practical way to help them reach their business goals. He understands business operations, and service expectations. His work includes:

- Business entity formation and structuring
- Shareholders' Agreements
- Venture capital and private equity financing
- Public offerings and private placements
- Mergers and acquisitions
- Joint ventures and partnerships
- Business purchases and sales
- Reviewing business plans
- Contracts with suppliers, distributors and customers
- Licensing and intellectual property agreements
- Compensation and equity incentive plans

#### **COUNSELOR AND BUSINESS PROFESSIONAL**

Prior to practising law, Prentice spent more than five years in the private sector as a corporate professional. His experience ranged from marketing and investor relations, to financing/structuring transactions, to risk analysis and management. Prentice advises his clients with a full repertoire and understanding of stakeholder demands.

### **CREDENTIALS**

#### **EDUCATION**

- University of British Columbia, LL.B., 2005
- University of British Columbia, M.B.A., 2005
- University of New Brunswick, B.A. (With Distinction), 1997

#### **BAR ADMISSION**

- British Columbia, 2006

#### **LEADERSHIP**

- Co-Chair, Harper Grey Business Law Group
- Mentor, Harper Grey Mentoring Program
- Chair, St. George's School Foundation

- Director, St. George's School Society
- Past President, St. George's Old Boys Association
- Past Chair, Business Law Section, BC Branch of the Canadian Bar Association
- Guest Lecturer – UBC Sauder School of Business
- Mentor, University of Victoria Business Law Clinic

#### **MEMBERSHIP**

- Member, [The Law Society of British Columbia](#)
- Member, [Canadian Bar Association, BC Branch](#)
- Member, [Vancouver Bar Association \(VBA\)](#)

#### **RECOGNITION**

Recognized as a "Leading Lawyer" in the area of Corporate Law by Best Lawyers® in Canada, 2017-2022

Recognized as a "Leading Lawyer" in the area of Mergers & Acquisitions by Best Lawyers® in Canada, 2018 - 2022

Rated as a "Consistently Recommended Leading Practitioner" in the area of Corporate Mid-Market by Canadian Legal Lexpert Directory®, 2022

Rated as a "Consistently Recommended Leading Practitioner" in the area of Technology Transactions by Canadian Legal Lexpert Directory®, 2022

Rated as a "Repeatedly Recommended Leading Practitioner" in the area of Corporate Commercial Law by Canadian Legal Lexpert Directory®, 2018, 2021-2022

Rated as a "Repeatedly Recommended Leading Practitioner" in the area of M&A Law by Canadian Legal Lexpert Directory®, 2021

Rated as a "Repeatedly Recommended Leading Practitioner" in the area of Corporate Finance Law by Canadian Legal Lexpert Directory®, 2021

#### **SELECT ARTICLES + PUBLICATIONS**

##### **"Fundamental Changes and Dissolution Under the BCBCA" Article**

Published by: LexisNexis Canada - Dec 17

Written by: Steven G. Lukas\*, Prentice Durbin\*, Michael Brown

#### **SELECT EVENTS + PRESENTATIONS**

##### **Harper Grey lawyers to attend upcoming TAG Alliances 2021 Fall International Conference**

Presented by: Prentice Durbin\*, Steven G. Lukas\*, Salman Y. Bhura\*, John P. Sullivan\*

##### **Prentice Durbin to speak at 2021 Business Transitions Forum Vancouver**

Event Date: 24.Nov.21

Presented by: Prentice Durbin\*

##### **Prentice Durbin addresses attendees at #CanStartupStories: Celebrating Black Entrepreneurs**

Event Date: 21.Jul.21

Presented by: Prentice Durbin\*

**Prentice Durbin to join Angel Forum panel at Vancouver Startup Week**

Event Date: 25.May.21

Presented by: Prentice Durbin\*

**Prentice Durbin and Ryan Bencic lend entrepreneurial expertise to Vancouver Startup Week panel**

Event Date: 25.May.21

Presented by: Prentice Durbin\*, Ryan Bencic

**Prentice Durbin speaks at SFU VentureLabs® event**

Event Date: 04.Nov.20

Presented by: Prentice Durbin\*

**Steven Lukas and Prentice Durbin Guest Lecture at UBC Sauder School of Business**

Presented by: Prentice Durbin\*, Steven G. Lukas\*

**Harper Grey lawyers to attend first ever virtual BC Technology Impact Awards**

Event date: 05.Nov.20

Presented by: Prentice Durbin\*, Ryan Bencic, Steven G. Lukas\*

**Prentice Durbin presents Equity, Convertible Debt, SAFEs and Everything in Between webinar**

Event date: 29.Sept.20

Presented by: Prentice Durbin\*

**Prentice Durbin Participates in Panel Discussion as part of Vancouver Start-Up Week**

Event date: 28Sept.20

Presented by: Prentice Durbin\*

**Prentice Durbin and Steven Lukas to attend upcoming Angel Forum Whistler Retreat**

Event date: 07.Oct.20

Presented by: Prentice Durbin\*, Steven G. Lukas\*

**Prentice Durbin and Steve Lukas to attend online Okanagan Angel Forum: A Virtual Summit**

Event date: 17.Sept.20

Presented by: Prentice Durbin\*, Steven G. Lukas\*

**Steven Lukas and Prentice Durbin attend Western Angel Investment Summit**

Event date: 20.Feb.20

Presented by: Steven G. Lukas\*, Prentice Durbin\*

**Harper Grey lawyers attend TAG Alliances Western Regional Meeting**

Event date: 31.01.19

Presented by: Prentice Durbin\*, Steven G. Lukas\*, Salman Y. Bhura\*

**Prentice Durbin, Paul Bowes and Victor Harwardt to attend Davidson & Company Annual Regulatory and TSX-V Update**

Event date: 15.Jan.20

Presented by: Prentice Durbin\*, Paul Bowes\*, Victor Harwardt\*

**Steve Lukas, Prentice Durbin and Michael Brown to guest lecture at UBC Sauder School of Business**

Presented by: Steven G. Lukas\*, Prentice Durbin\*, Michael Brown

**Prentice Durbin to participate in “Building Business Success” panel discussion**

Event date: 19.Sept.19

Presented by: Prentice Durbin\*

**Salman Bhura and Prentice Durbin to attend Fall 2019 TAGLaw International Conference**

Event date: 30.Oct.19

Presented by: Salman Y. Bhura\*, Prentice Durbin\*

**Harper Grey lawyers to attend 2019 TAG Alliances Western Regional Meeting**

Event date: 7.Mar.19

Presented by: Prentice Durbin\*, Steven G. Lukas\*, Salman Y. Bhura\*

**Join us for Tech Bites: When to Pay Off Investors and Grow Your Business panel discussion**

Event date: 31.01.19

Presented by: Prentice Durbin\*

**Prentice Durbin to moderate Business Transitions Forum Vancouver**

Presented by: Prentice Durbin\*

**Prentice Durbin to speak at TechConnect event**

Presented by: Prentice Durbin\*, Steven G. Lukas\*, Michael Brown

**Harper Grey delighted to sponsor and support The Profile and Vancouver Startup Week**

Presented by: Prentice Durbin\*, Steven G. Lukas\*

**Prentice Durbin to co-present on Series A Financing at CLEBC Financing the Tech Start-Up Course**

Presentation Date: 25.Apr.18

Presented by: Prentice Durbin\*

**Prentice Durbin co-hosts interactive Funding Alternatives Fireside Chat**

Event Date: 08.Nov.17

Presented by: Prentice Durbin\*

**Michael Brown and Scott Marcinkow to present “Key Agreements And Considerations For The Creation And Maintenance Of Health Profession Corporations” at Harper Grey Bridging the Gap Seminar Series**

Event Date: 24.Oct.17

Presented by: Michael Brown, Scott J. Marcinkow\*, Prentice Durbin\*

**Harper Grey is a proud Gold Sponsor of The Profile in support of Vancouver Startup Week**

Presented by: Prentice Durbin\*, Steven G. Lukas\*

**Steven Lukas and Prentice Durbin to co-host Stock Options Workshop**

Event Date: 14.Nov.17

Presented by: Steven G. Lukas\*, Prentice Durbin\*

**Steven Lukas and Prentice Durbin to host interactive business workshop**

Event Date: 28.Sep.17

Presented by: Steven G. Lukas\*, Prentice Durbin\*

**Harper Grey and PwC co-host Angel Forum Equity Compensation Workshop**

Event Date: 28.Nov.16

Presented by: Prentice Durbin\*, Steven G. Lukas\*

**SELECT NEWS**

**Prentice Durbin recognized in 2022 Lexpert Special Edition: Technology and Health Sciences**

Related to: Prentice Durbin\* - 16.Jun.22

**2022 Canadian Legal Lexpert® Directory recognizes 19 Harper Grey lawyers as “Leading Practitioners”**

Related to: Steven Abramson\*, H. Roderick Anderson\*, Richard E. Bereti\*, Guy P. Brown, QC\*, William S. Clark\*, Prentice Durbin\*, Cameron B. Elder\*, Michael J. Hewitt\*, Kimberly J. Jakeman, QC\*, Jonathan D. Meadows\*, Joel A. Morris\*, David W. Pilley, Christopher M. Rusnak, QC\*, Raj Samtani\*, W. Sean Taylor, Nigel L. Trevethan\*, Abigail C.F. Turner\*, Jennifer R. Woznesensky, Lara C. Zee - 25.Feb.22

**Harper Grey lawyers receive 58 rankings from Best Lawyers® in Canada 2022**

Related to: Steven Abramson\*, Owais Ahmed\*, H. Roderick Anderson\*, Bryan G. Baynham, QC, Richard E. Bereti\*, Salman Y. Bhura\*, Guy P. Brown, QC\*, William S. Clark\*, Prentice Durbin\*, Cameron B. Elder\*, Kimberly J. Jakeman, QC\*, Steven G. Lukas\*, Maureen L.A. Lundell, QC, William D. MacRae\*, Scott J. Marcinkow\*, Jonathan D. Meadows\*, David W. Pilley, Una Radoja\*, Daniel J. Reid, Christopher M. Rusnak, QC\*, Rose Shawlee, John P. Sullivan\*, W. Sean Taylor, Abigail C.F. Turner\*, Adam R. Way, Jennifer R. Woznesensky, Lara C. Zee - 26.Aug.21

**19 Harper Grey Lawyers Recognized as Leading Practitioners by 2021 Canadian Legal Lexpert Directory**

Related to: Steven Abramson\*, H. Roderick Anderson\*, Richard E. Bereti\*, Guy P. Brown, QC\*, William S. Clark\*, Prentice Durbin\*, Michael J. Hewitt\*, Kimberly J. Jakeman, QC\*, Jonathan D. Meadows\*, Joel A. Morris\*, David W. Pilley, Christopher M. Rusnak, QC\*, Raj Samtani\*, W. Sean Taylor, Abigail C.F. Turner\*, Nigel L. Trevethan\*, Jennifer R. Woznesensky, Lara C. Zee - 22.Apr.21

**Harper Grey receives 51 rankings from Best Lawyers® in Canada 2021**

Related to: Steven Abramson\*, Owais Ahmed\*, H. Roderick Anderson\*, Bryan G. Baynham, QC, Richard E. Bereti\*, Salman Y. Bhura\*, Guy P. Brown, QC\*, William S. Clark\*, Prentice Durbin\*, Cameron B. Elder\*, Michael J. Hewitt\*, Kimberly J. Jakeman, QC\*, Steven G. Lukas\*, Maureen L.A. Lundell, QC, William D. MacRae\*, Jonathan D. Meadows\*, David W. Pilley, Una Radoja\*, Christopher M. Rusnak, QC\*, Raj Samtani\*, John P. Sullivan\*, W. Sean Taylor, Nigel L. Trevethan\*, Abigail C.F. Turner\*, Adam R. Way, Jennifer R. Woznesensky, Lara C. Zee - 27.Aug.20

**Harper Grey receives 48 rankings from Best Lawyers® in Canada 2020**

Related to: Steven Abramson\*, Owais Ahmed\*, Bryan G. Baynham, QC, Richard E. Bereti\*, Salman Y. Bhura\*, Guy P. Brown, QC\*, William S. Clark\*, Prentice Durbin\*, Michael J. Hewitt\*, Kimberly J. Jakeman, QC\*, Steven G. Lukas\*, Maureen L.A. Lundell, QC, William D. MacRae\*, Jonathan D. Meadows\*, David W. Pilley, Una Radoja\*, Christopher M. Rusnak, QC\*, Raj Samtani\*, John P. Sullivan\*, W. Sean Taylor, Nigel L. Trevethan\*, Abigail C.F. Turner\*, Jennifer R. Woznesensky, Lara C. Zee - 21.Aug.19

**Prentice Durbin and Steven Lukas attend BC Tech Summit**

Related to: Prentice Durbin\*, Steven G. Lukas\* - 22.Mar.19

**Harper Grey is proud to sponsor the 45th Angel Forum**

Related to: Prentice Durbin\*, Steven G. Lukas\* - 21.Mar.19

**Steven Lukas & Prentice Durbin attend The Western Angel Investment Summit in Victoria**

Related to: Steven G. Lukas\*, Prentice Durbin\* - 11.Mar.19

**Harper Grey proud to support 44th Angel Forum**

Related to: Michael Brown, Prentice Durbin\*, Steven G. Lukas\* - 07.Nov.18

**Harper Grey sponsors Business Transitions Forum Vancouver**

Related to: Prentice Durbin\* - 01.Oct.18

**Off to a great start – Harper Grey proud to support Access Pro Bono 2018 “Going Public” event**

Related to: Scott J. Marcinkow\*, Prentice Durbin\* - 07.Sep.18

**30 Harper Grey Lawyers recognized by Best Lawyers® in Canada 2019**

Related to: Steven Abramson\*, Owais Ahmed\*, H. Roderick Anderson\*, Bryan G. Baynham, QC, Richard E. Bereti\*, Salman Y. Bhura\*, Guy P. Brown, QC\*, William S. Clark\*, Prentice Durbin\*, Michael J. Hewitt\*, Kimberly J. Jakeman, QC\*, Steven G. Lukas\*, Maureen L.A. Lundell, QC, Jonathan D. Meadows\*, David W. Pilley, Una Radoja\*, Christopher M. Rusnak, QC\*, Raj Samtani\*, John P. Sullivan\*, W. Sean Taylor, Nigel L. Trevethan\*, Abigail C.F. Turner\*, Jennifer R. Woznesensky, Lara C. Zee - 21.Aug.18

**Harper Grey lawyers to attend TAG Alliances 2018 Fall International Conference in Atlanta**

Related to: John P. Sullivan\*, Prentice Durbin\*, Steven G. Lukas\* - 20.Aug.18

**Harper Grey sponsors BCTIA 2018 Technology Impact Awards**

Related to: Steven G. Lukas\*, Prentice Durbin\*, Michael Brown, Drew Lawrenson\* - 06.Jun.18

**Harper Grey supports entrepreneurial spirit through sponsorship of 43rd Annual Angel Forum**

Related to: Prentice Durbin\*, Steven G. Lukas\*, Michael Brown - 19.Apr.18

**2018 Canadian Legal Lexpert® Directory recognizes 24 Harper Grey lawyers as “Leading Practitioners”**

Related to: Steven Abramson\*, H. Roderick Anderson\*, Bryan G. Baynham, QC, Richard E. Bereti\*, Salman Y. Bhura\*, Guy P. Brown, QC\*, William S. Clark\*, Prentice Durbin\*, Michael J. Hewitt\*, Kimberly J. Jakeman, QC\*, Maureen L.A. Lundell, QC, Jonathan D. Meadows\*, David W. Pilley, Una Radoja\*, Christopher M. Rusnak, QC\*, Raj Samtani\*, W. Sean Taylor, Nigel L. Trevethan\*, Abigail C.F. Turner\*, Lara C. Zee - 13.Apr.18

**Harper Grey warmly welcomes four new partners**

Related to: Prentice Durbin\*, Una Radoja\*, Roselle P. Wu, Kim J. Yee - 18.Jan.18

**Harper Grey Lawyers Attend 42nd Annual Angel Forum**

Related to: Steven G. Lukas\*, Prentice Durbin\*, Michael Brown - 16.Nov.17

**Harper Grey lawyers support and celebrate entrepreneurial spirit at 2017 EY Entrepreneur of the Year Gala**

Related to: Steven G. Lukas\*, Prentice Durbin\*, John P. Sullivan\*, Scott J. Marcinkow\*, Roselle P. Wu - 02.Oct.17

**Harper Grey proud to support Access Pro Bono 2017 “Going Public Event”**

Related to: Prentice Durbin\*, Steven G. Lukas\* - 11.Sep.17

**Best Lawyers® in Canada 2018 recognizes 27 Harper Grey Lawyers**

Related to: Bryan G. Baynham, QC, Richard E. Bereti\*, Salman Y. Bhura\*, Guy P. Brown, QC\*, William S. Clark\*, Prentice Durbin\*, Kimberly J. Jakeman, QC\*, Steven G. Lukas\*, Maureen L.A. Lundell, QC, Jonathan D. Meadows\*, David W. Pilley, Christopher M. Rusnak, QC\*, Raj Samtani\*, John P. Sullivan\*, W. Sean Taylor, Nigel L. Trevethan\*, Abigail C.F. Turner\*, Jennifer R. Woznesensky, Lara C. Zee - 22.Aug.17

**Harper Grey sponsors 41st Annual Angel Forum**

Related to: Prentice Durbin\*, Michael Brown, Steven G. Lukas\* - 15.Jun.17

**Steven Lukas and Prentice Durbin interviewed by Business in Vancouver regarding benefits of smaller law firms**

Related to: Steven G. Lukas\*, Prentice Durbin\* - 07.Jun.17

**Harper Grey continues our support of the BC Technology Industry Association**

Related to: Prentice Durbin\*, Steven G. Lukas\* - 26.May.17

**Harper Grey lawyers attend TAGLaw Spring International Conference**

Related to: John P. Sullivan\*, Prentice Durbin\* - 10.May.17

**Harper Grey representatives attend 2017 TAGLaw West Coast Regional Meeting**

Related to: Prentice Durbin\*, Steven G. Lukas\*, Roselle P. Wu - 13.Mar.17

**Harper Grey sponsors Vancouver Real Estate Forum**

Related to: Prentice Durbin\*, Steven G. Lukas\*, Salman Y. Bhura\* - 13.Mar.17

**Harper Grey supports entrepreneurial spirit through sponsorship of 40th Annual Angel Forum**

Related to: Michael Brown, Prentice Durbin\*, Steven G. Lukas\* - 29.Nov.16



**Best Lawyers® in Canada 2017 recognizes 24 Harper Grey Lawyers**

Related to: Abigail C.F. Turner\*, Bryan G. Baynham, QC, Christopher M. Rusnak, QC\*, David W. Pilley, Guy P. Brown, QC\*, Jennifer R. Woznesensky, John P. Sullivan\*, Jonathan D. Meadows\*, Kimberly J. Jakeman, QC\*, Maureen L.A. Lundell, QC, Nigel L. Trevethan\*, Prentice Durbin\*, Raj Samtani\*, Richard E. Bereti\*, Salman Y. Bhura\*, Steven G. Lukas\*, William S. Clark\*, H. Roderick Anderson\*, W. Sean Taylor - 10.Aug.16

**Harper Grey supports BCTIA through Category sponsorship of BCTIA 2016 Technology Impact Awards**

Related to: Michael Brown, Prentice Durbin\*, Steven G. Lukas\* - 08.Jun.16

**Harper Grey representatives attend TAG Alliances Spring 2016 International Conference**

Related to: John P. Sullivan\*, Prentice Durbin\* - 02.May.16

**Harper Grey sponsors the 39th Angel Forum**

Related to: Prentice Durbin\*, Steven G. Lukas\* - 30.Apr.16

**Harper Grey representatives attend TAGLaw Western North America Regional Meeting**

Related to: John P. Sullivan\*, Michael Brown, Prentice Durbin\*, Steven G. Lukas\* - 04.Mar.16

**Harper Grey sponsors Angel Forum's "Term Sheets & Due Diligence" Workshops for Investors and Entrepreneurs**

Related to: Prentice Durbin\*, Steven G. Lukas\* - 28.Feb.16

**Harper Grey supports the BCTIA 2016 Technology Impact Awards**

Related to: Prentice Durbin\*, Steven G. Lukas\* - 25.Feb.16

**Steven Lukas and Prentice Durbin join Harper Grey**

Related to: Prentice Durbin\*, Steven G. Lukas\* - 20.Nov.15

**Harper Grey Lawyers Attend 38th Angel Forum**

Related to: Prentice Durbin\*, Steven G. Lukas\* - 30.Oct.15